# STANDARD OPERATING PROCEDURE (SOP): Production Planning Process

#### Objective

To establish a systematic approach for planning production based on customer requirements, inventory levels, quantity forecasts, and available production capacities.

#### Scope

This procedure applies to all planners and production staff involved in the manufacturing planning process.

### Procedure

- 1. Product Determination (What to Produce)
- Customer requirements are the starting point of production planning.
- Based on these requirements, the planner identifies which products need to be manufactured.
- Planning tools such as MS Excel, Oracle, IBM, or SAP HANA may be utilized to organize and manage product planning efficiently.
- 2. Requirement Timing (When to Produce)
- Each organization maintains safety stock levels to ensure uninterrupted supply.
- The inventory level determines when products are required.
- If stock reaches the reorder level, the system automatically generates a replenishment requirement before further decline.
- The planner reviews this requirement and schedules production accordingly.
- 3. Quantity Determination (How Much to Produce)
- Forecasts provide the monthly quantities required for each product.
- These forecasts help planners:
- Schedule production by month.
- Maintain inventory at optimal levels to avoid shortages or overstock.
- 4. Capacity Planning (Production Capability)
- Manufacturing depends on the available capacity of machines.
- Each machine has defined limitations and cannot exceed its specified production capacity.
- A good production plan should:
- Match planned quantities with existing capacities.
- If the forecast exceeds current capacity, include a plan for capacity enhancement (e.g., adding shifts, upgrading machines, or expanding resources).

# Responsibilities

- Planner: To analyze requirements, monitor inventory, align forecasts, and develop capacity-based production plans.

- Production Manager: To ensure that planned production is executed within machine and labor capacities.
- Inventory/Stores Team: To monitor stock levels and provide accurate data to planners.

# References

- Company Forecasting Reports
- Inventory Management System (Oracle/SAP/Excel/IBM)
- Machine Capacity Data Sheets